Quantifying Uncertainty in Early Lifecycle Cost Estimation for DOD MDAPs

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Early cost estimation methods often result in highly inaccurate program cost predictions – and it continues to worsen

Table 1: Analysis of DOD Major Defense Acquisition Program Portfolios

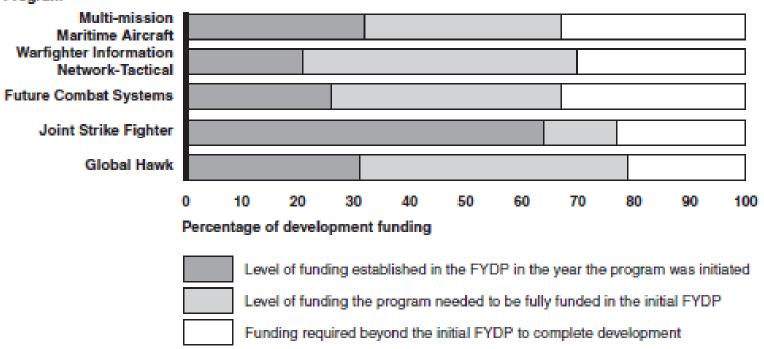
| Fiscal year 2008 dollars | | | | |
|---|----------------|----------------|----------------|---------------------------|
| | | Fiscal year | | |
| - | 2000 portfolio | 2005 portfolio | 2007 portfolio | |
| Portfolio size | | | | |
| Number of programs | 75 | 91 | 95 | |
| Total planned commitments | \$790 Billion | \$1.5 Trillion | \$1.6 Trillion | |
| Commitments outstanding | \$380 Billion | \$887 Billion | \$858 Billion | |
| Portfolio performance | | | | |
| Change to total RDT&E costs from first estimate | 27 percent | 33 percent | 40 percent | |
| Change in total acquisition cost from first estimate | 6 percent | 18 percent | 26 percent | |
| Estimated total acquisition cost growth | \$42 Billion | \$202 Billion | \$295 Billion | Unsustainable |
| Share of programs with 25 percent or more increase in program acquisition unit cost | 37 percent | 44 percent | 44 percent | negative trend in cost |
| Average schedule delay in delivering initial capabilities | 16 months | 17 months | 21 months | predictions |

Source: GAO analysis of DOD data.

Source: *Fundamental Changes Are Needed to Improve Weapon Program Outcomes*, GAO Testimony Before the Subcommittee on Federal Financial Management, Government Information, Federal Services, and International Security, Committee on Homeland Security and Governmental Affairs, U.S. Senate, Sept 25, 2008 GAO-08-1159T



"DOD's flawed funding process is largely driven by decision makers' willingness to accept unrealistic cost estimates and DOD's commitment to more programs than it can support. DOD often underestimates development costs—due in part to a lack of knowledge and optimistic assumptions about requirements and critical technologies." *



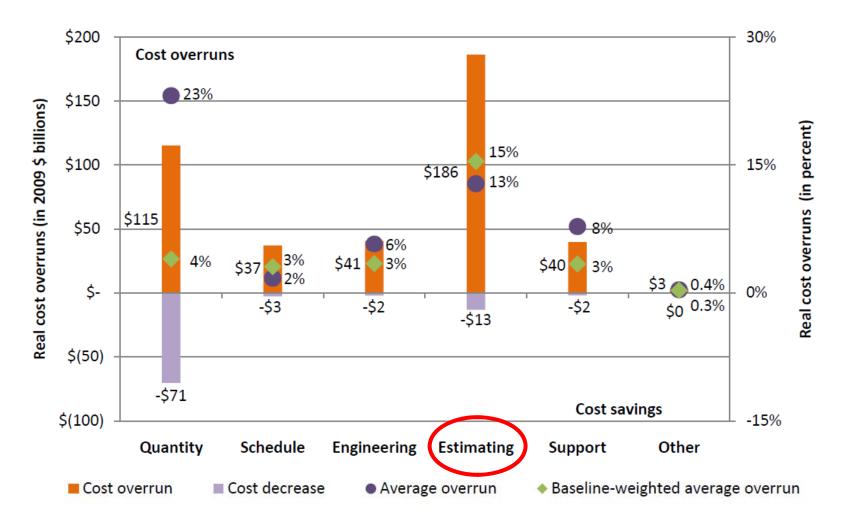
Funding Shortfalls at the Start of Development for Five Major Weapon System Programs

Source: DOD (data); GAO (analysis and presentation).

*Source: A Knowledge-Based Funding Approach Could Improve Major Weapon System Program Outcomes, GAO Report to the Committee on Armed Services, U.S. Senate s, U.S. Senate, July, 2008 GAO-08-619



Functional reasons for cost overruns



Source: December 2009 SAR; analysis by CSIS Defense-Industrial Initiatives Group Cost and Time Overruns for Major Defense Acquisition Programs, 2010

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The Uncertainty Problem

"...programs that breach appear to have the strongest relationship with three factors: the total dollar size of a project, the quantity change cost category, and the estimating cost changes.

•••

Much of the data collected now does not help decision-makers determine why a breach or unit-cost-growth has occurred or what programmatic changes would improve performance.

•••

The available information makes it difficult to assert any conclusions definitively because all factors appear interrelated, which means that an unconsidered exogenous variable may be confounding all conclusions."

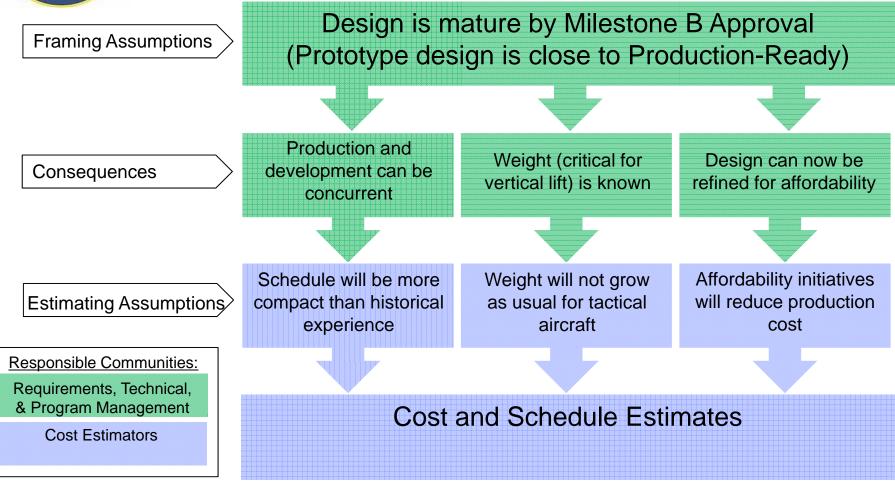
The Effect Of The Nunn–McCurdy Amendment On Unitcost- Growth Of Defense Acquisition Projects, By Jacques S. Gansler, William Lucyshyn, and Adam Spiers, Univ of MD Center for Public Policy and Private Enterprise, July 2010

"Unrealistic estimates are caused by the invalidity of major cost-estimating assumptions, *not* methodological errors... PARCA deems an estimate to be unrealistic if it is based on an <u>uncertain assumption</u>. Such assumptions might concern technical issues, related programs, organizational relationships, threats, policy matters or the industrial base." *Inside the Pentagon*, Vol. 27, No. 46, November 17, 2011





Estimating Assumptions Flow from Framing Assumptions



* adapted from: Observations from AT&L/PARCA's Root Cause Analyses, David Nicholls (PARCA) at DODCAS 2012

How do we address the challenges of early estimation?

Account for change and uncertainty during the DoD acquisition life cycle.

- Synthesis of Dependency Structure Matrix techniques, Bayesian Belief Network (BBN) modeling and Monte Carlo simulation into a method that models uncertainties among program change drivers as inputs to cost models
- Use of domain expert judgment and data-based inputs

DoD domain-specific method for improving **expert judgment** regarding uncertainty in program change drivers, their relationships, and impacts on cost drivers.

Expert judgment is optimistic and uncalibrated.

Information available at the start is not in a form typically used in preparing an estimate.

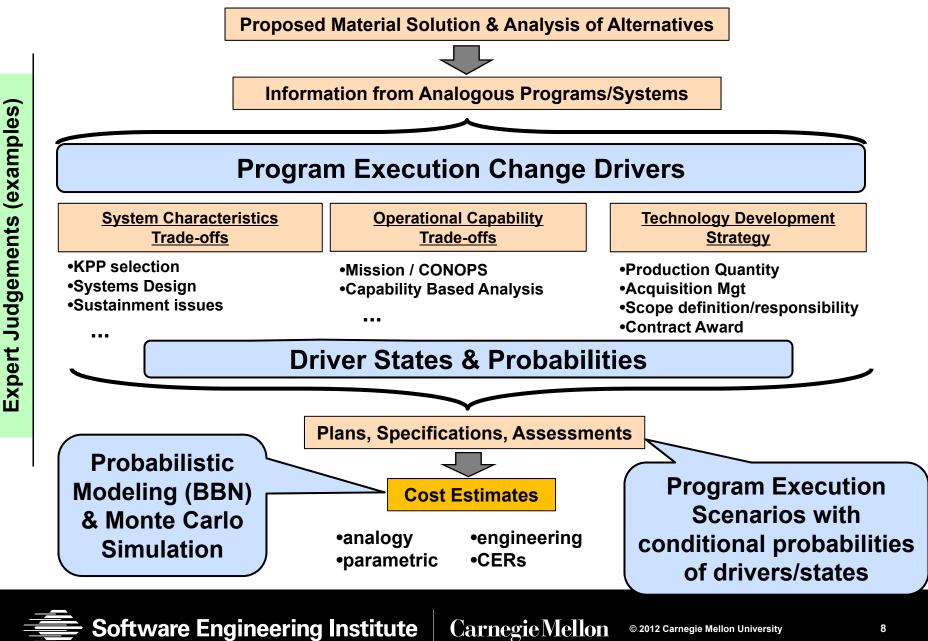
- Program does not yet have detailed scope and specifications.
- Can we model the uncertainties not captured by the estimate?
- **Visual depiction** of influential relationships, scenarios and outputs to aid team-based model development, and explicit description and documentation underlying an estimate.

Interdependencies cause problems to cascade.

- When a project goes off the rails there is often a cascade of problems before the magnitude of the problem becomes clear.
- Scenario modeling and simulation makes impact of changes visible.



Information Flow for Early Lifecycle Estimation



Create a Method for Quantifying the Uncertainty of Cost Estimation Inputs and Resulting Estimates

| 1. Identify Change Drivers & States | Explic | itly identify potential ch | nange due to assumptio | ns & external events. |
|---|--|---|--|-----------------------|
| 2. Reduce Cause and Effect Relationships via Dependency Structure Matrix techniques | | · · | Matrix (DSM) technique s between change drive | |
| 3. Assign Conditional Probabilities to BBN Model | | nodeling of a larger nu timation than previous | mber of program chang research. | e drivers for |
| 4. Calculate Cost Factor Distributions for Program Execution Scenarios | Scenario modeling of alternate program executions to assess influence of various underlying assumptions. | | | |
| 5. Monte Carlo Simulation to Compute Cost Distribution | | e Carlo simulation appli Itput values. | ed to estimation input p | arameters rather than |
| | - | Technical Problem | Modeling Uncertainty | Complexity Reduction |



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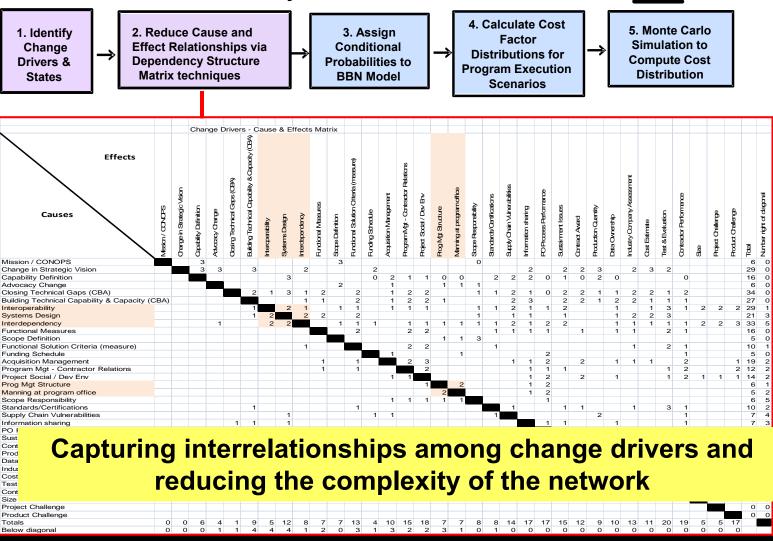
Step 1: Identify Change Drivers and States

Materiel Solution Analysis Phase – Pre Milestone Estimate 4. Calculate Cost 5. Monte Carlo 3. Assign 1. Identify 2. Reduce Cause and Factor Simulation to Change Conditional ≯ **Effect Relationships via Distributions for** Compute Cost **Probabilities to Drivers & Dependency Structure Program Execution** Distribution BBN Model States Matrix techniques **Scenarios** Change Driver Nominal State Alternative States Additional Additional Scope Reduction Production deliverable (e.g. Scope Stable Users added (foreign) downsized (funding reduction) customer training & manuals) Definition Mission / Program defined New condition New mission New echelon CONOPS becomes Joint Trade-offs Stable Addition Subtraction Variance [performance vs Capability affordaility, etc.] Definition Funding delays tie up Obligated vs. FFRDC ceiling Funding change for Funding spread allocated funds Funding Established resources {e.g. end of year issue out Schedule operational test shifted Advocate **Domain-Specific Program Change Drivers Identified** Advoca Change Selected Trade Technology does not Selected solution Fechnology not Closing Technology is New technology not studies are achieve satisfactory cannot achieve performing as Technical too expensive testina well performance sufficient desired outcome expected Gaps (CBA) ~~~~ ~~~~ ~~~~ ~~~~ ~~~~ ~~~~ ~~~~ ~~~~ ~~~~ ~~~~ ~~~~



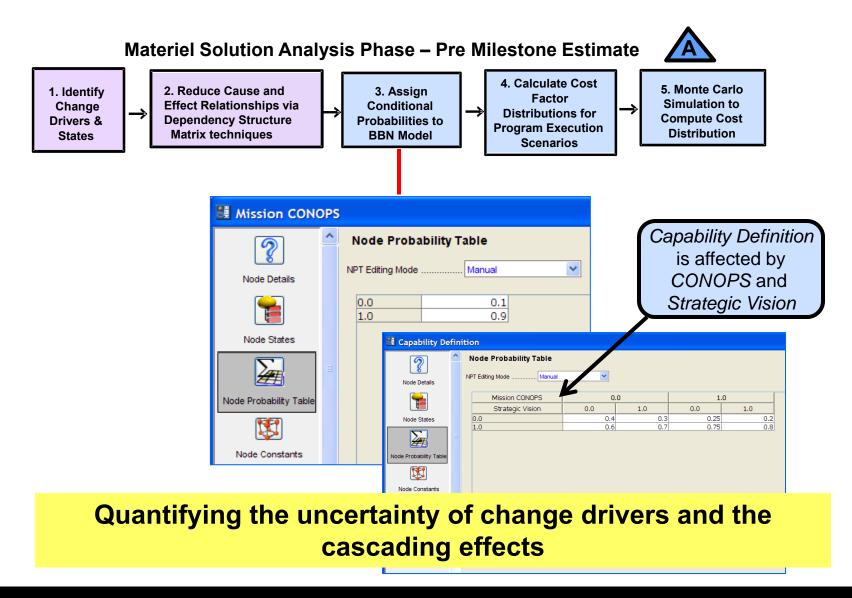
Step 2: Reduce Cause and Effect Relationships via Dependency Structure Matrix Techniques

Materiel Solution Analysis Phase – Pre Milestone Estimate





Step 3: Assign Conditional Probabilities to BBN Model

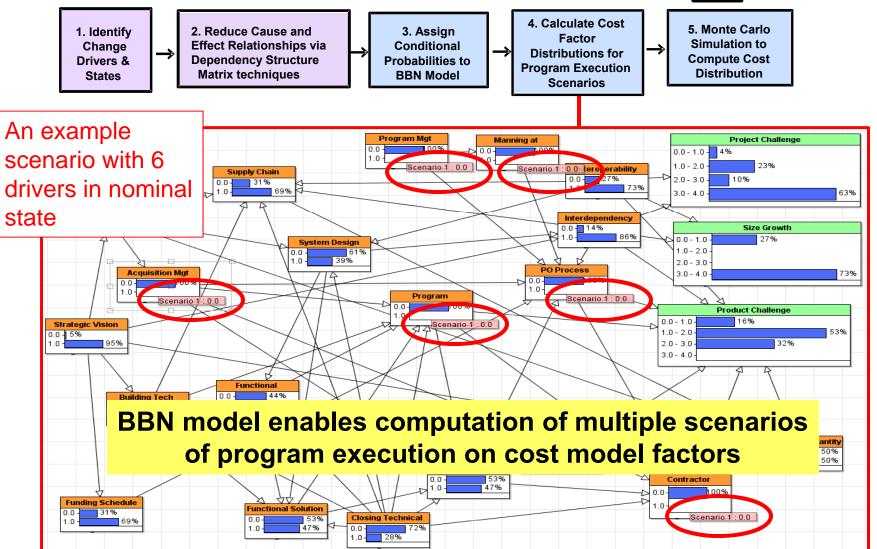




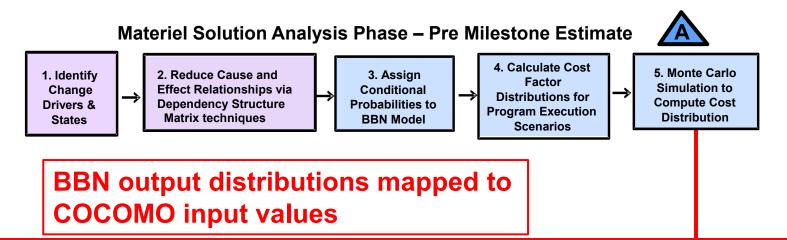
Step 4: Calculate Cost Factor Distributions for Program Execution Scenarios

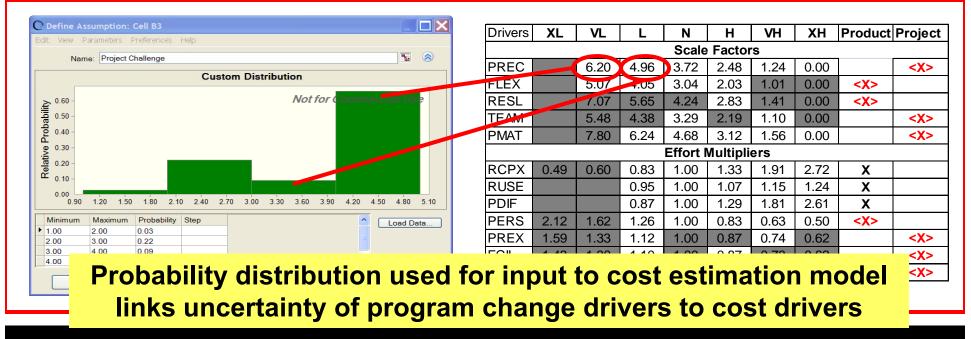
Materiel Solution Analysis Phase – Pre Milestone Estimate





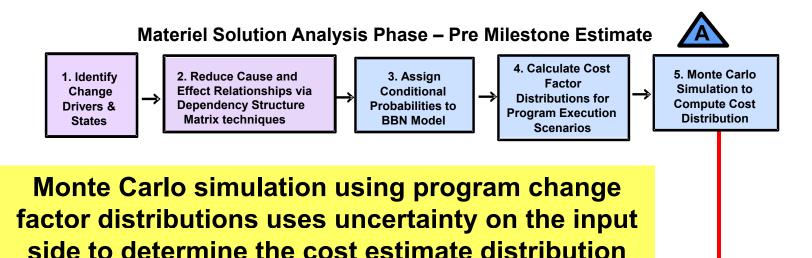
Step 5a: Monte Carlo Simulation to Compute Cost Distribution

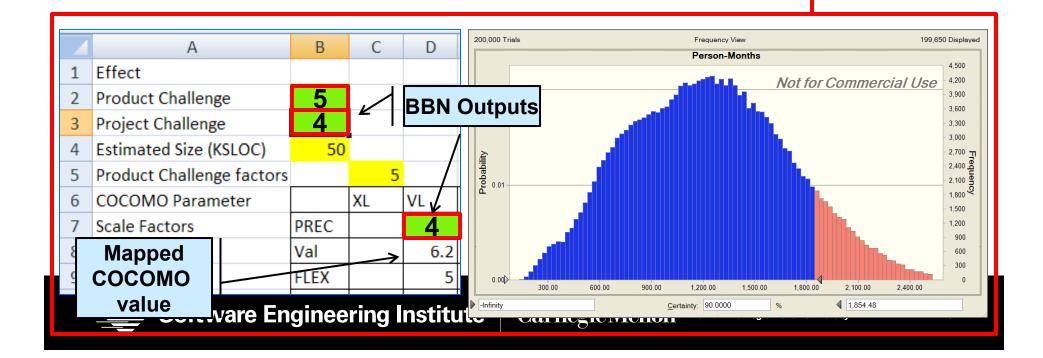




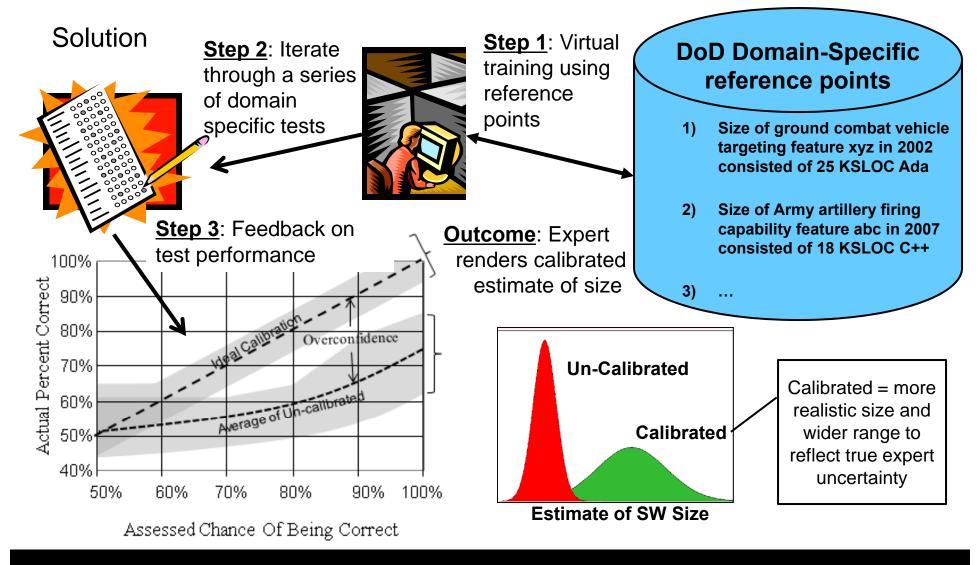
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Step 5b: Monte Carlo Simulation to Compute Cost Distribution





Develop Efficient Techniques To Calibrate Expert Judgment of Program Uncertainties





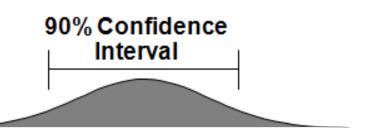
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Experts Tend to Be Over-Confident

Most people are significantly *overconfident* about their estimates, especially educated professionals

(AIE = Hubbard Generic Calibration Training)



| Group | Subject | % Correct (target 90%) |
|------------------------|------------------|------------------------|
| Harvard MBAs | General Trivia | 40% |
| Chemical Co. Employees | General Industry | 50% |
| Chemical Co. Employees | Company-Specific | 48% |
| Computer Co. Managers | General Business | 17% |
| Computer Co. Managers | Company-Specific | 36% |
| | | |

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Future Research Activities

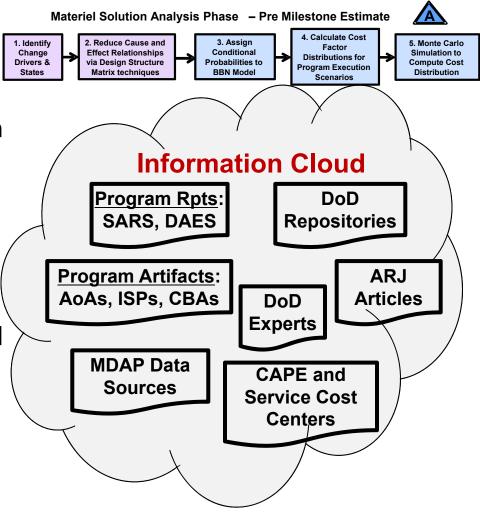


Create Repository for Quantifying Program Execution Uncertainties

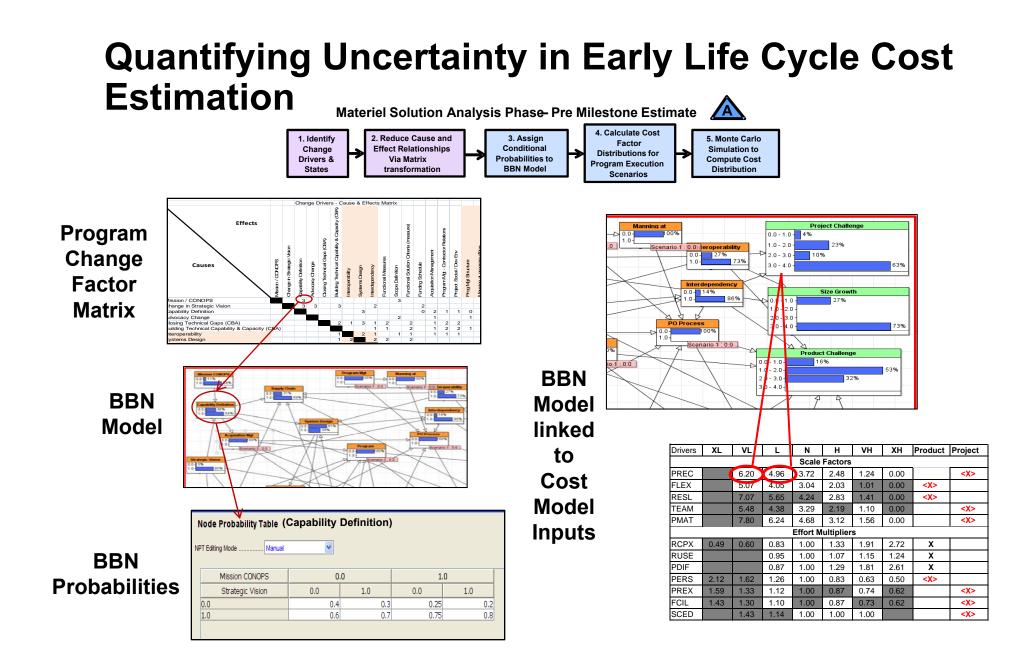
Subject Matter Experts need DoD MDAP **data about uncertainty** to quantify relationships of program change drivers and their impact on program execution.

Why Hard? Empirical data need to be identified, accessed, extracted and analyzed from a myriad of sources. Data about program change is not structured nor quantified for use in estimation.

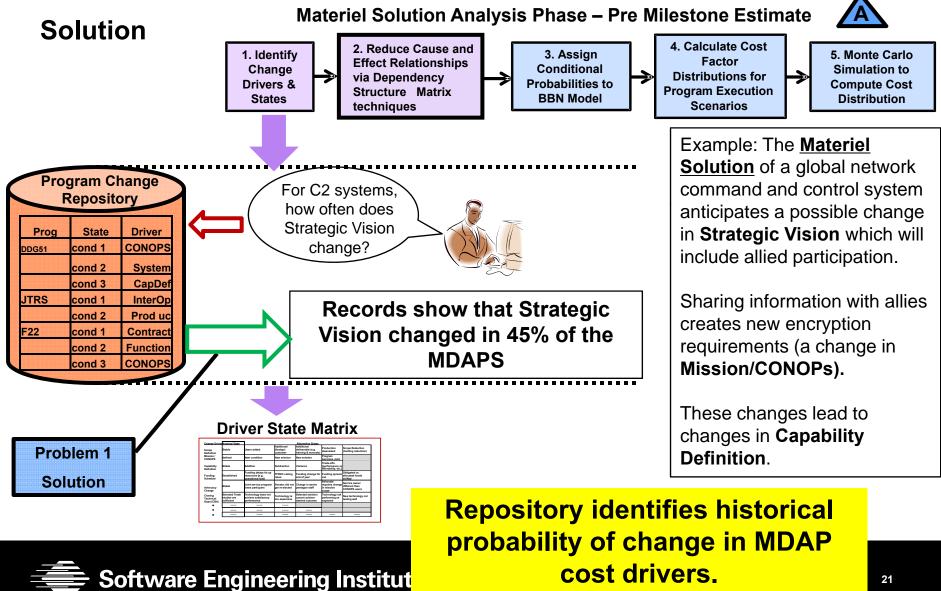
DoD Need: Quantified information about **cost driver uncertainty** should inform estimates.



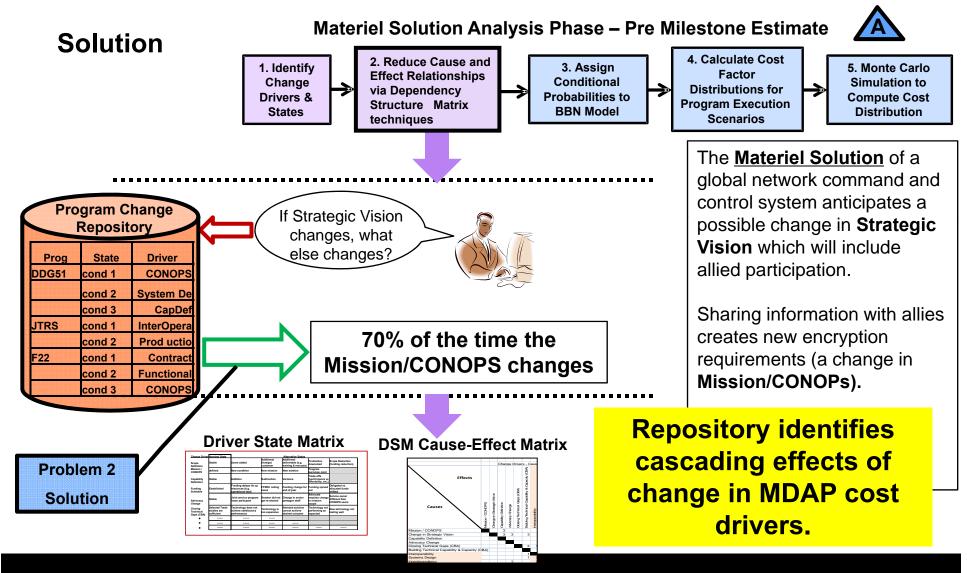




Repository: Analyze Existing Data to Model Program Execution Uncertainties - 1



Repository: Analyze Existing Data to Model Program Execution Uncertainties - 2

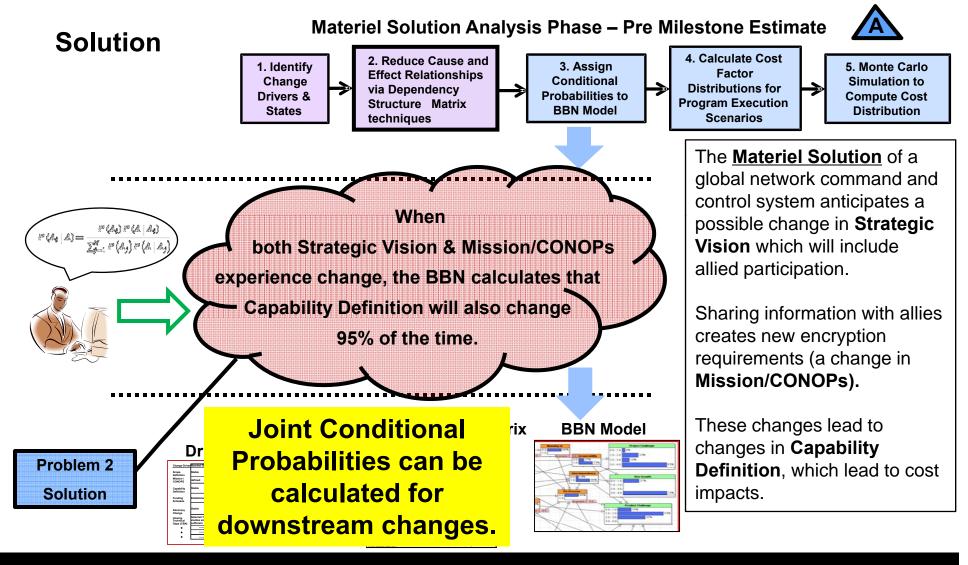




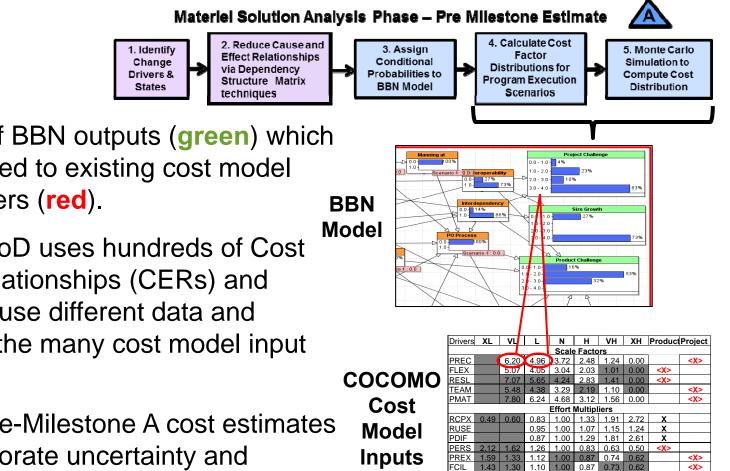
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Repository: Analyze Existing Data to Model Program Execution Uncertainties - 3



Create a Method for Connecting BBNs to Cost Estimation Models - 1



Problem 1

Create a set of BBN outputs (green) which must be mapped to existing cost model input parameters (red).

Why Hard? DoD uses hundreds of Cost Estimation Relationships (CERs) and models. Each use different data and definitions for the many cost model input parameters.

DoD Need. Pre-Milestone A cost estimates need to incorporate uncertainty and cascading impacts of program change on cost drivers.

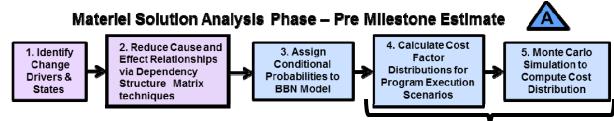
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Create a Method for Connecting BBNs to Cost Estimation Models - 2

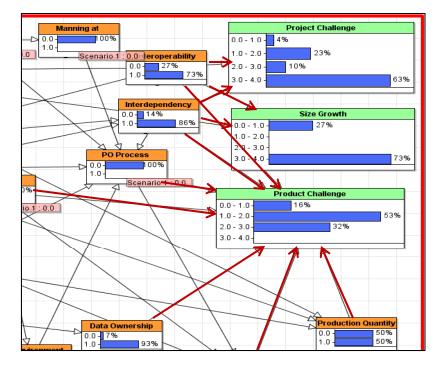


Problem 2

A repeatable method is needed to map (red arrows) BBN change drivers (orange) to the new set of cost model inputs (green).

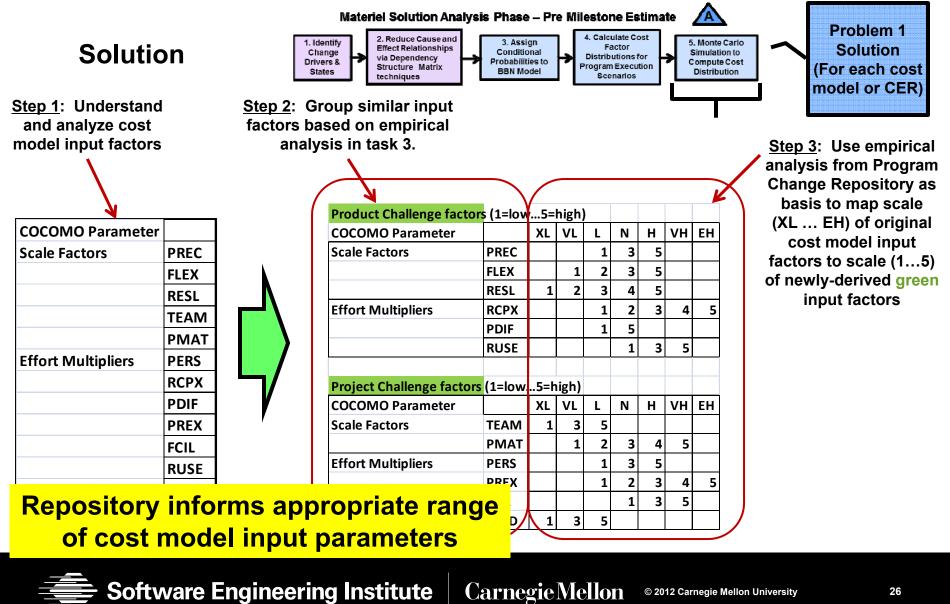
Why Hard? Several models are in use within the DoD and each program will need to produce its own specific mapping.

DoD Need: Need **high confidence in the range** of the estimate for budgeting and efficient portfolio management.





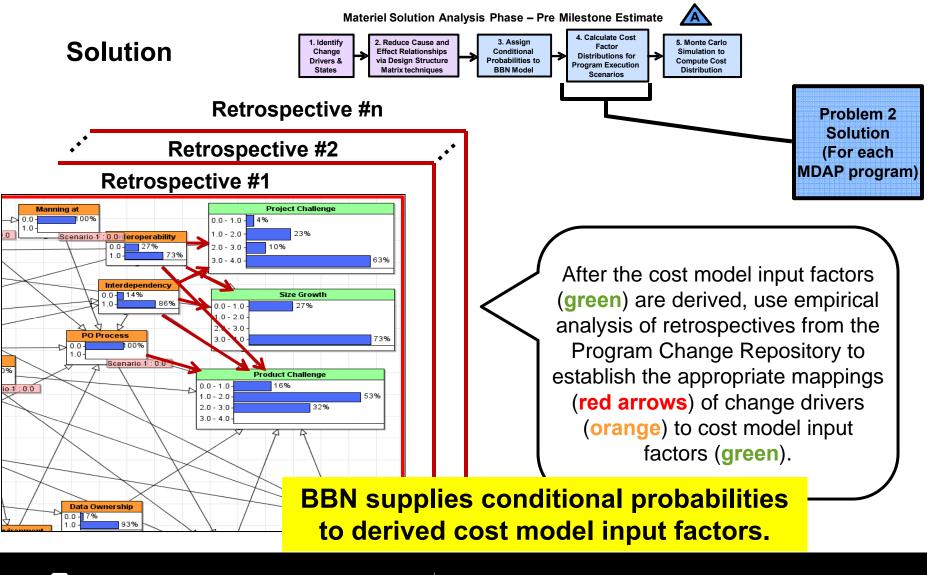
Create a Method for Connecting BBNs to Cost Estimation Models - 3



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Create a Method for Connecting BBNs to Cost Estimation Models - 4



Collaboration Opportunities

- Currently analyzing information gathered from an MDAP retrospective workshop involving ASP participants BBN in process.
- Upcoming second MDAP retrospective involves the CAIG Independent Cost Estimate documentation and personnel.
- Catalog the calibrated mappings of BBN outputs to Cost Estimation models and make available to the DoD cost community.
- Establish and maintain a repository to benchmark estimation accuracy as a function of differences in estimation practices including use of QUELCE.
- Create documentation to guide the revision of a program specific BBN for re-estimation during the life of the program.
- Engaged with AFCAA, ODASSA-CE and NCCA.
- Work with PARCA and CAPE to shadow live Independent Cost Estimate and/or Program Assessment.
- Data analysis from expert judgment calibration experiments at Carnegie Mellon. Further studies to follow with defense practitioners, graduate students, and faculty.

We are looking for opportunities to engage with a live action pre-Milestone A program cost estimate.



Backup Slides FY13 Tasks



Challenges of "End Nodes"

Four basic nodes identified for CERs.

- "Size:" each CER has a different sizing measure. BBN nodes that connect to the size parameter may differ by CER.
- **Product Challenge** reflects the newness of the technology, the performance requirements (KPIs) and dynamic complexity of the product.
- **Project Challenge** reflects the number of teams, locations, skills, subcontractors and diversity of users.
- **Program Challenge** reflects the number of sponsors and interdependent programs.

Delay is a program factor not covered by typical CERs. This kind of delay causes an overall slip during which a high percentage of the burn-rate continues but significantly less progress is achieved.

- Part goes end-of-life
- Subcontractor fails to perform and must be swapped
- GFE (or other resource) not available on time

Benefits of Method in Use

Mitigation of select risks

 Since assumptions and consequences of change are more quickly and clearly identified, mitigation can be applied to 1) reduce probability of change or 2) mitigate effects at first impact.

Process Change

 Pilot program identified two process changes that could be employed to reduce uncertainty. One moved a configuration decision much earlier in the lifecycle. One added a step to early customer solicitation for a highly customized product.

Improvement in Expert Judgment

- Results to date are positive when using general knowledge questions and when using domain-specific questions.
- We do not have enough testing to know whether domain specific questions produce better overall results.

