

**Show me the money...**



**18<sup>th</sup> Practical Software and Systems  
Measurement Users' Group Meeting and Workshops**

**"Measurement in a Complex Environment"**

**June 12-16, 2107  
Arlington, Virginia**

**PREMIOS**

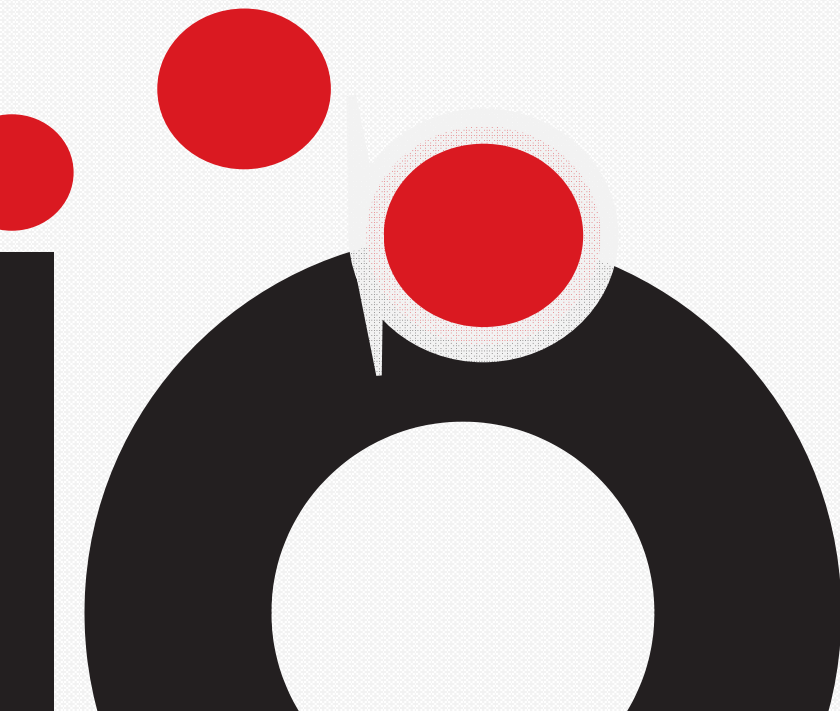
# Show me the Money

*From software sizing to productivity measurement  
across your software lifecycle*

*“What value is your software spend getting for you?”*

**PREMIOS**

Inspired Software Services. Measurable Results.



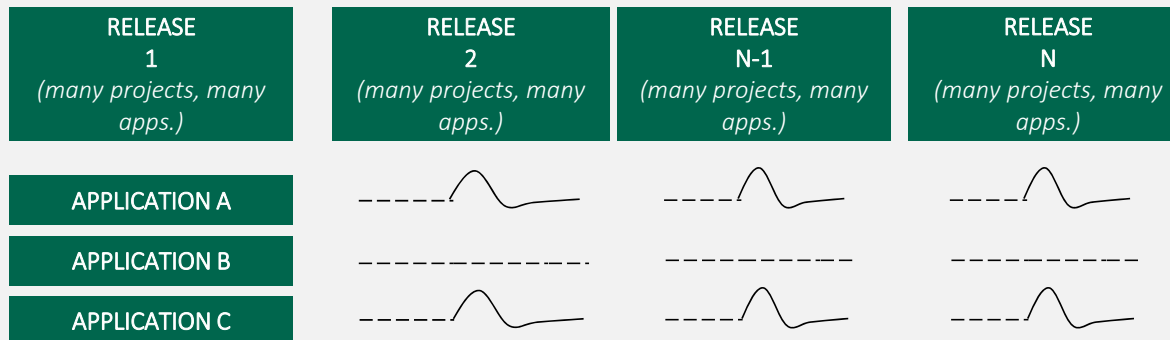
# Objectives

- Construct a Software Value Measurement Process that:
  - Reduces IT cost and improves developer productivity and software quality.
  - Provides consistent “sizing” of work delivered by teams and vendors.
  - Improves estimation and budgeting by aligning with work delivered.
  - Is sustainable and scalable.
- This approach combines automated functional sizing with software risk and maintenance factors (this is for large app dev portfolios---scale matters)
  - Consistent, fast, neutral, Quantitative (Objective) Measure
  - Based on global Industry Standards
  - Expectations (Perceived Customer Value) can be managed
  - Software Process Improvements can be evaluated

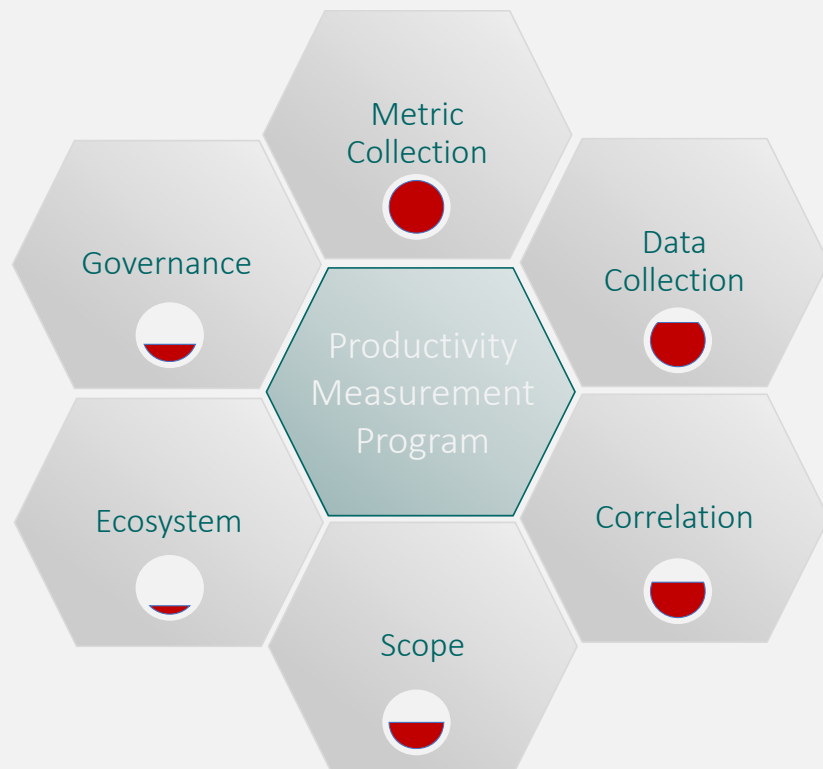
# What Effective Sizing Enables: VALUE economics

- Helps organizations that are focused on managing costs and improving IT performance reliably measure outcome of software projects and thus quantify ECONOMIC value along with engineering efficiency.
- Accurate evaluation of cost, time to market and quality. Without size, a relative value cannot be established.
  - Standardized & Benchmarking
  - IT focus: Productivity Measurement & Improvement
  - Business focus: Quantify Effectiveness of Transformation Initiative
  - ADM Supplier Outcome Measurement
  - Program plan and Estimation

# Your software life cycle cost MONEY– meter it for Value...



# Measurement Maturity

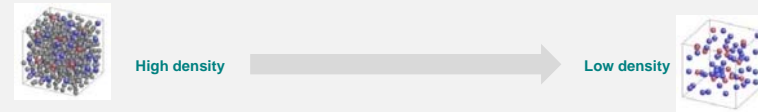
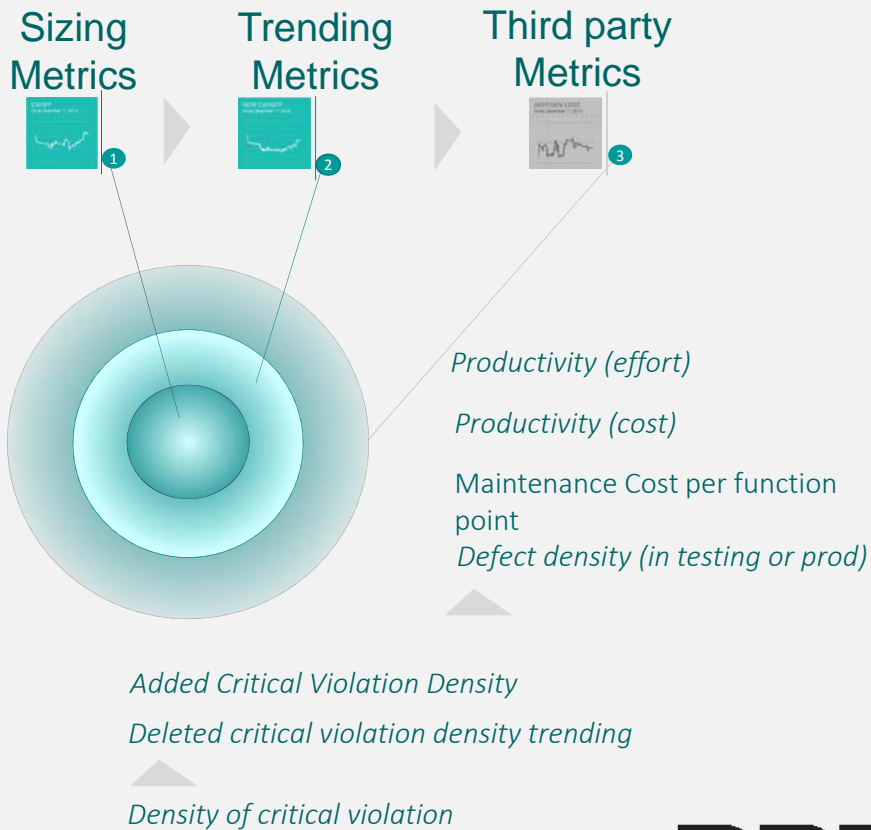


You can start with different level of maturity on each characteristics of the program

HIGH  
▲  
Maturity  
▼  
LOW

<b>Holistic</b>
<b>Integrated</b>
<b>Formalized</b>
<b>Ad-hoc</b>

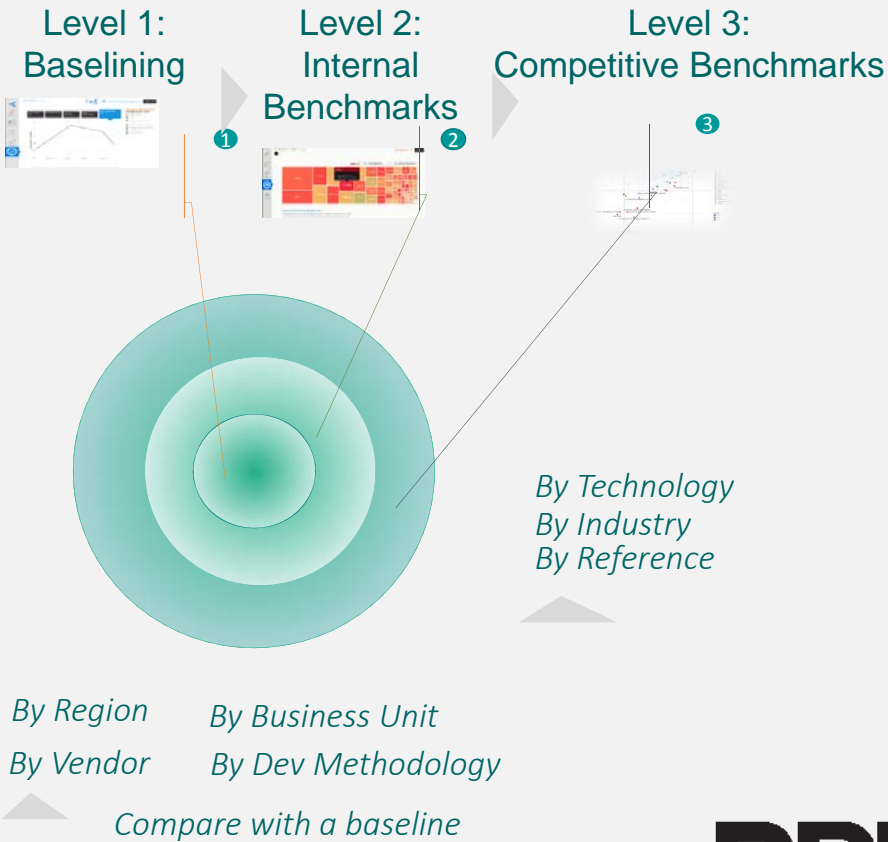
# Characteristics of Effective Sizing Metric



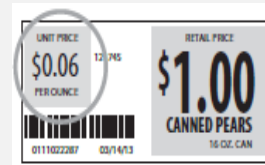
- Meaningful to developer and user/customer
- Defined (industry recognized)
- Consistent (methodology)
- Easy to learn and apply
- Accurate, statistically based
- Available when needed (early)
- Addresses project level information needs



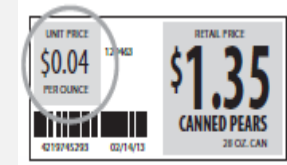
# Model Performance



Canned reports,  
16 units, costs  
\$1.00



Canned reports,  
28 units, costs  
\$1.35

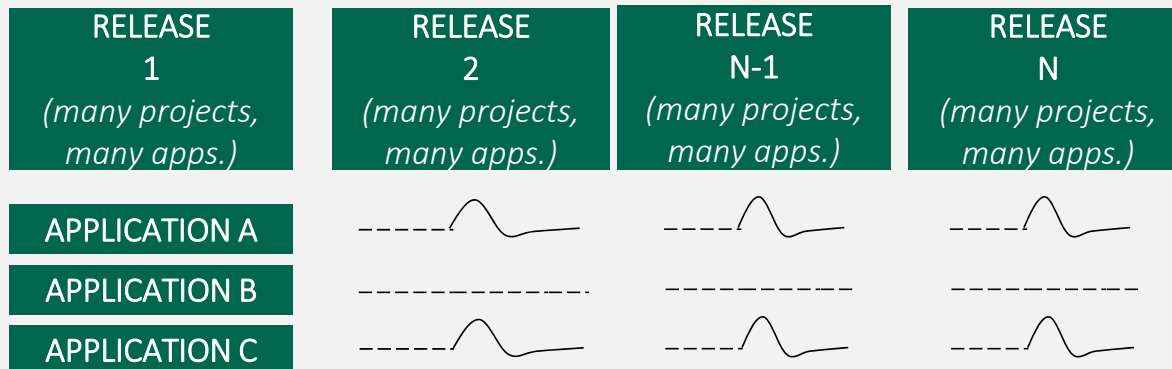


- Develop parametric models that utilize historical data to analyze the impact of selected process improvements
- Provide a knowledge base for improved decision making
- Identify areas of high impact (e.g., productivity and quality)
- Create an atmosphere of measuring performance
- Opportunity for comparison to industry best practices



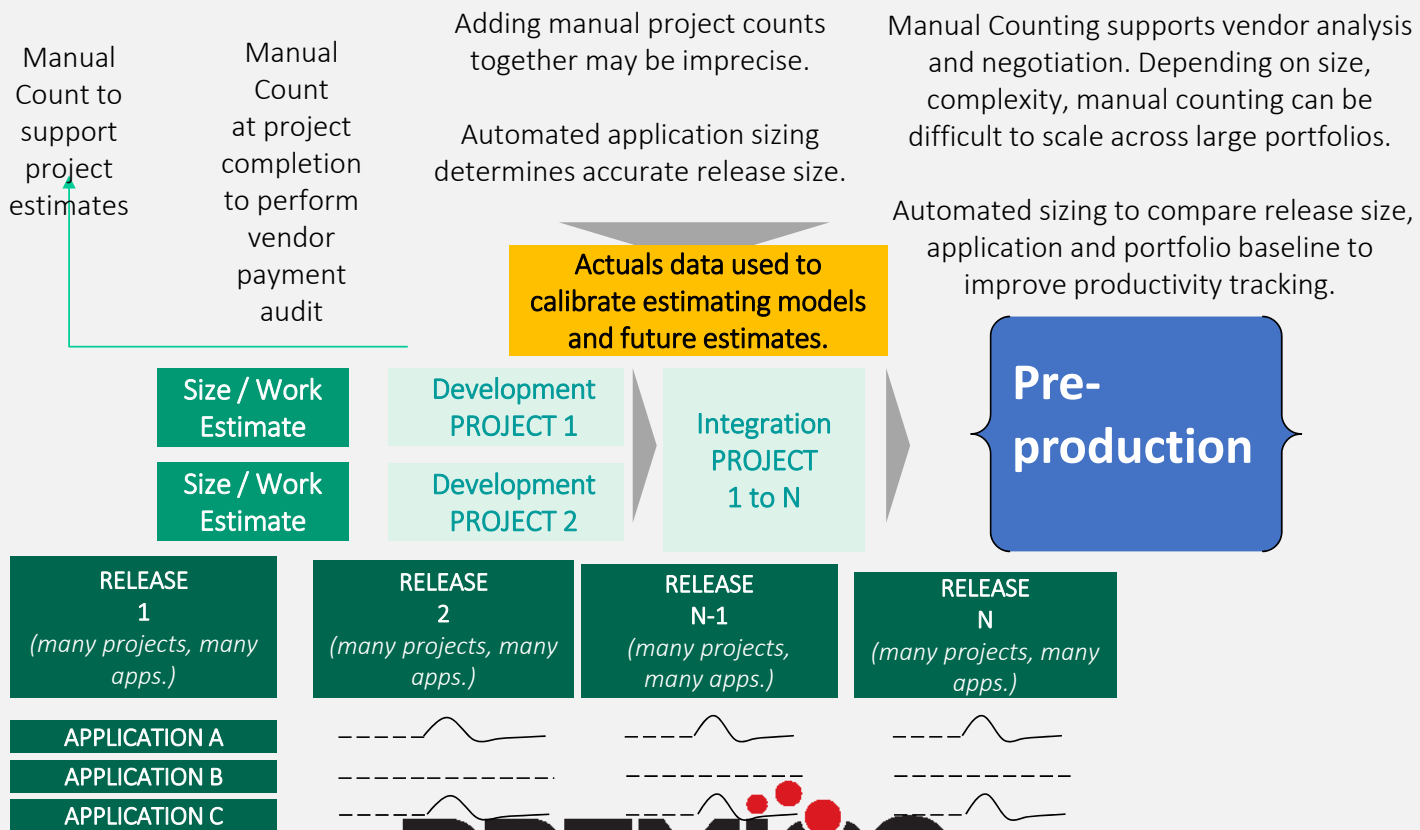


# Your software life cycle cost MONEY– meter it for Value... ( I say it again...)

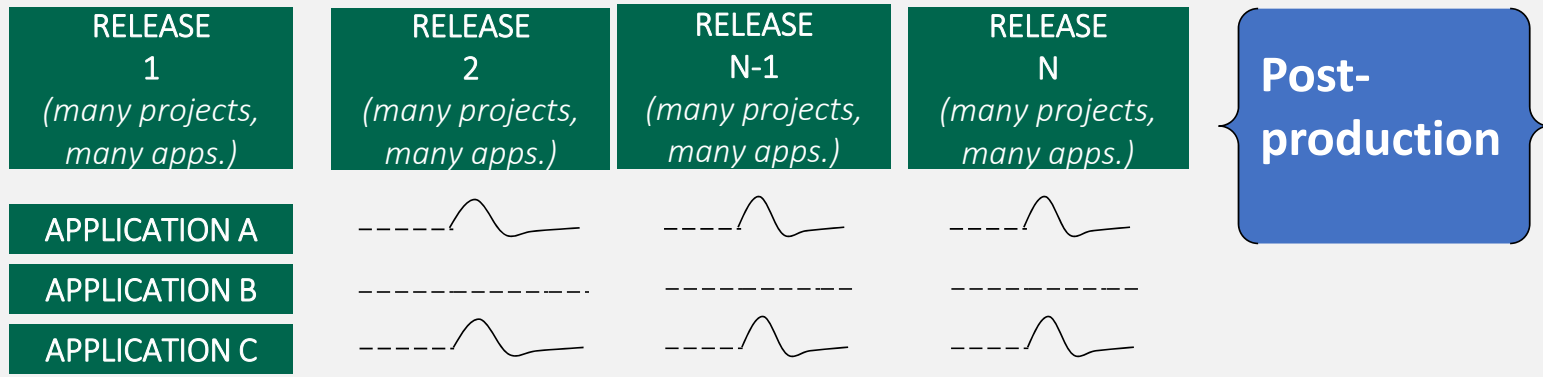


# Meter your software life cycle (pre-production)

Manual and Automated FUNCTIONAL SIZING



# Meter your software life cycle (post-production)



## AUTOMATED FUNCTIONAL SIZING AND STRUCTURAL ANALYSIS

- Monitor code & application health during development
- Identifies critical flaws
- Educates developers
- Monitors architectural and engineering standards compliance
- Enforce minimal quality / risk thresholds.

### Release Quality Gate:

- Verifies quality and security standards met
- Calculates Software metrics: complexity, non-functional requirements
- Calculates team / vendor productivity

### Release Quality Gate:

- Consistent comparison of releases to support Continuous Improvement

### Application Assessment:

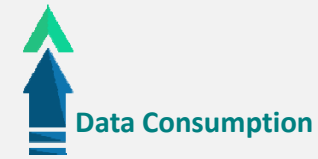
- Identifies vulnerabilities, excessive complexity, production risks, productivity obstacle.

### Portfolio Analysis

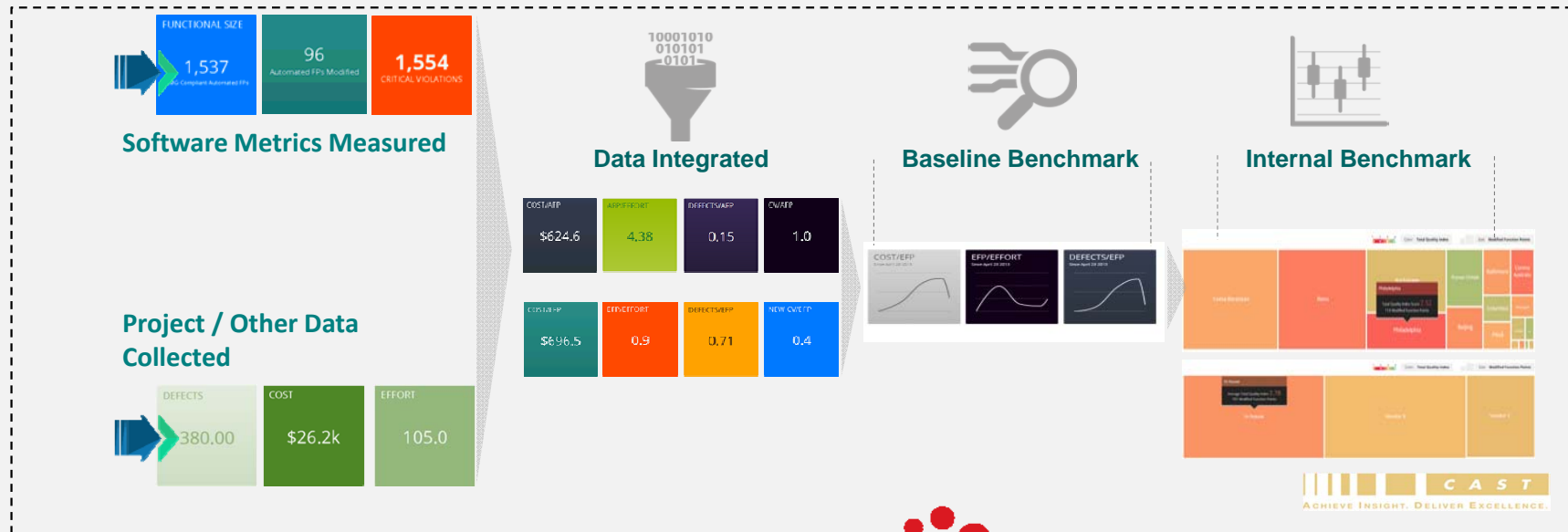
- Identifies high risk applications that represent production or maintainability risk
- Find potential consolidation or rationalization opportunities.

# Data Aggregation Process

PREMIOS



Software Value Management Process:  
What is important? What is not?  
Measure to goals to MAKE DECISIONS!



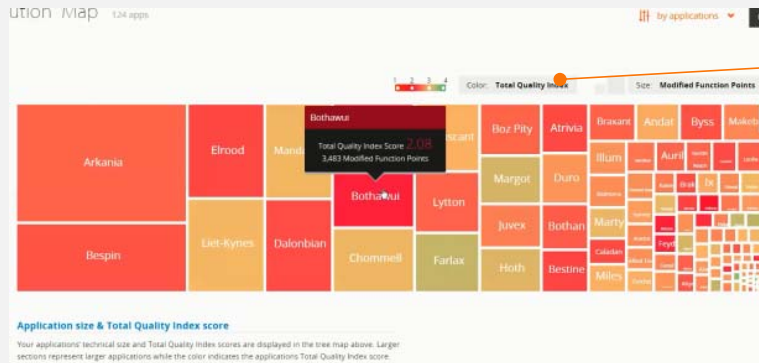
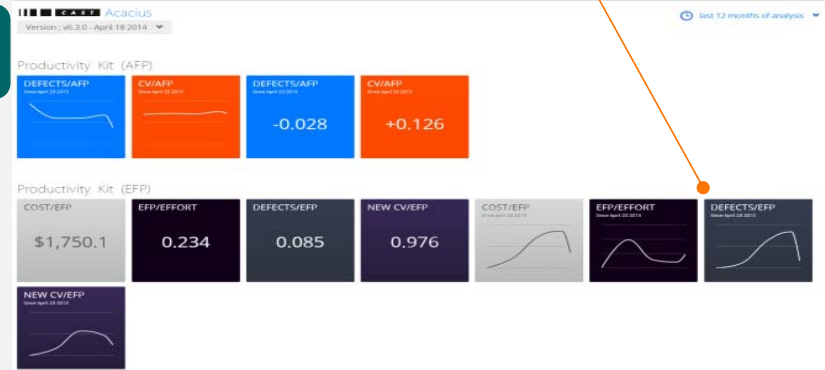
PREMIOS  
Inspired Software Services. Measurable Results.

# Benchmark Sample

## Enhancement Defect Density

Number of **defects introduced** in the Latest Release  
 Number of **Enhancement Function Points** in the Latest Release

- 1) Evaluation of the latest software release or CAST analysis
- 2) Apples-to-apples benchmarking between releases
- 3) Tracked over time as a measure of progress
- 4) Used as a release gate
- 5) Apples-to-apples benchmarking between categories



## Risk area: Heat map (Quality and Enhancement)

Total Quality Index of the Applications  
 Enhancement Function Points of the Applications

- 1) Identification of the application which evolved the most
- 2) Identification of the worst applications terms of quality
- 3) Apples-to-apples benchmarking between applications
- 4) The size of the box indicates the number of enhancements the application has

# Manual Estimation & Automated Function points Process

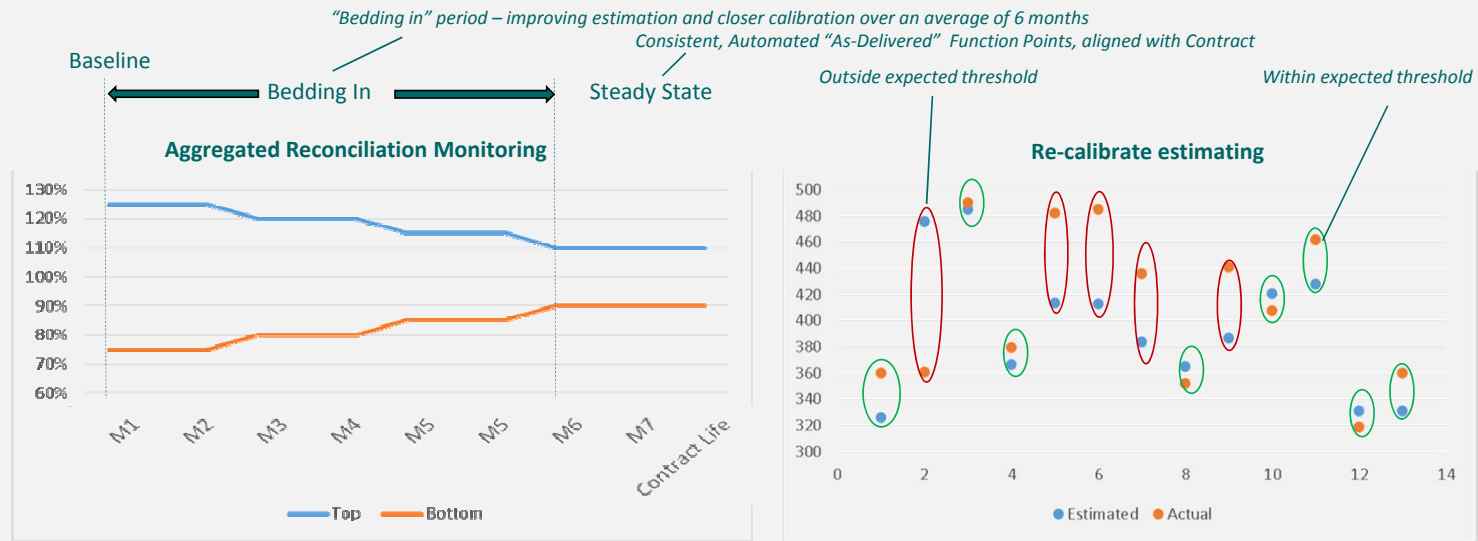


## Re-calibrate estimating and/or AFP count

- Re-define boundaries
- Re-calibrate transactions
- Refine complexity ratings and adjustment ratios
- Additional training requirements

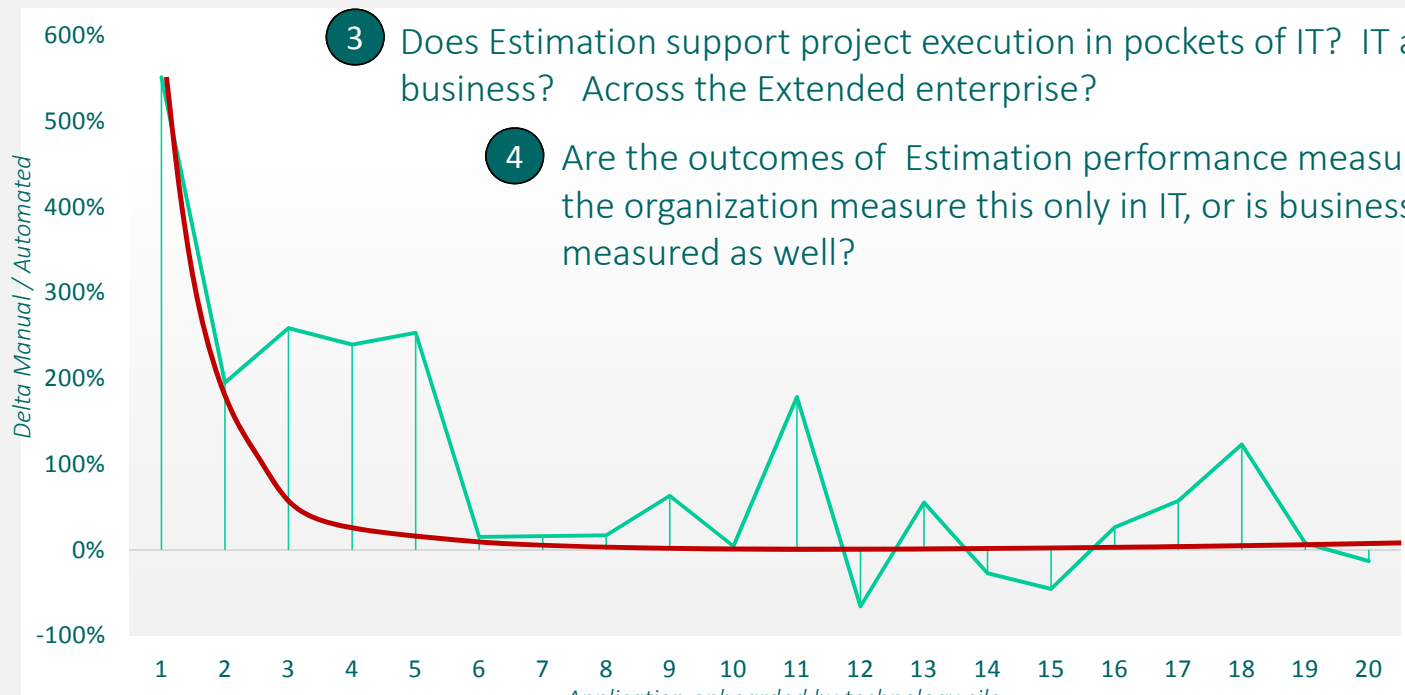
## Investigate delta if threshold triggered

- Start at 20% variance
- Narrow to 10% during burn-in
- Exceptions can be defined
- E.g. variance of xx FPs are always investigated

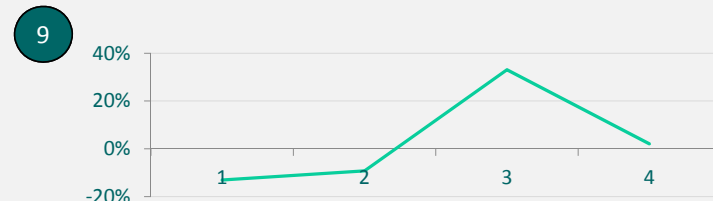
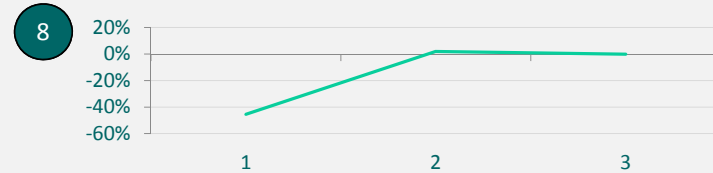
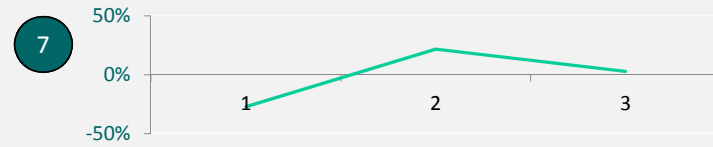
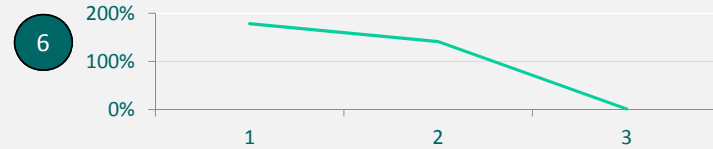
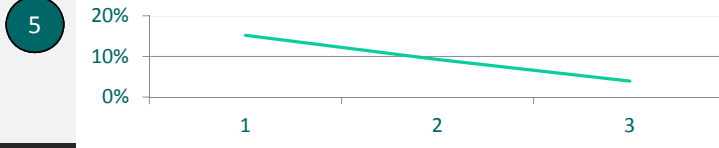
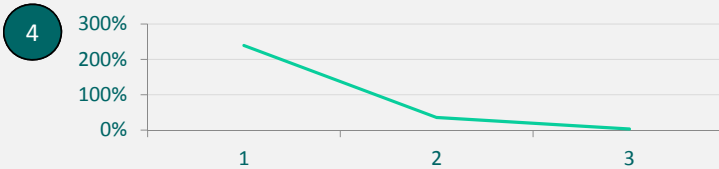
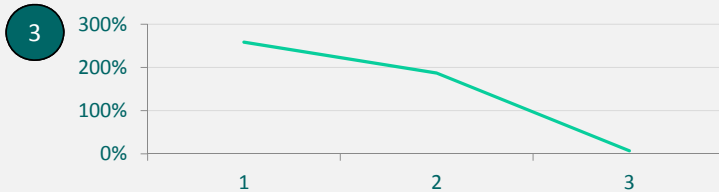
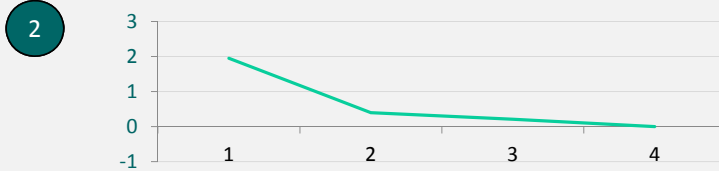
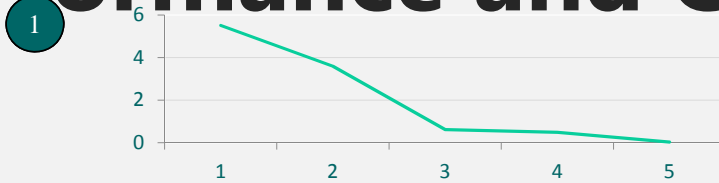


# Performance and Calibration I

- 1 How well defined is the estimation process that will be used to support project execution?
- 2 Is the process partially or wholly automated? Is it integrated with other processes?
- 3 Does Estimation support project execution in pockets of IT? IT and business? Across the Extended enterprise?
- 4 Are the outcomes of Estimation performance measured? Does the organization measure this only in IT, or is business outcome measured as well?



# Performance and Calibration II





# Principles of a Stabilization Period

- Analytics should be based on **actual work delivered** – related to actual Function Points delivered at the required quality standards.
- Recommended “Bedding In” period to become familiar with the process and achieve success for parties
  - Bedding In estimates should be +/- 20%
  - Steady State Accuracy within +/- 10%
- **Continuously improve** the process of Estimation & AFP via calibration and reconciliation phase.
- Development team will be allowed flexibility to develop as they see fit, when the code is delivered, a scan will be performed to measure the function points and quality scores.

# Work wisdom: Do this... don't do the opposite...

- **Executive Sponsorship** - Introducing productivity and performance measurement requires C-level sponsorship and personal involvement.
- **Leverage Industry Standards** – Using a standards based product for the quality & productivity measurement will improve client & supplier relationship management.
- **Preparation** - As a prerequisite to any measurement initiative, the organization must be capable of delivering all codes and scripts that comprise their multi-technology applications. Have a project code for supplier SMEs to book their time to avoid delays.
- **Change Management** - Expect resistance to change and limited spontaneous demand from development teams for productivity and quality analysis & measurement. A successful measurement program starts from a 'Baseline' agreed by all parties.
- **The First Step is the Hardest** - On boarding applications require some manual effort. Automation comes over time once the process gets embedded.
- **Know The Limits** - Not everything can be measured through automated analysis.
- **Calibration & Collaboration**

# Conclusions

- A software value measurement program is key to track the progress of a transformation initiative, new development or steady-state program performance to inform on the value received from the spend
- A software value measurement program should include a stabilization phase to get a complete adoption from stakeholders
- Sizing measures should be interpreted and correlated with risk and quality indicators in order to ensure fair team performance measurement
- Sizing measures should result in economic value discussions not just engineering efficiency
- Implement Best Practices including estimation, automated measurement, consumption activities to ensure success of any software value measurement program



Questions?

**PREMIÖS**

CONNECTION  
ANALYSIS  
DATA  
SEARCHING  
VERIFICATION  
CODING  
SENDING



# Contact us

- Tony Timbol

**Email:**

[t.timbol@softwarevalue.com](mailto:t.timbol@softwarevalue.com)

**Phone:**

1-904-480-9800

<http://www.premiosgroup.com>

- Marc Jones

**Email:**

[m.jones@castsoftware.com](mailto:m.jones@castsoftware.com)

**Phone:**

1-703-863-9908

<http://www.castsoftware.com>